

WARMUP

The John Deere Company has found that the revenue from sales of heavy-duty tractors is a function of the unit price p that it charges. If the revenue R is

$$R(p) = -\frac{1}{2}p^2 + 1900p$$

What unit price should be charged to maximize revenue?
What is the maximum revenue?

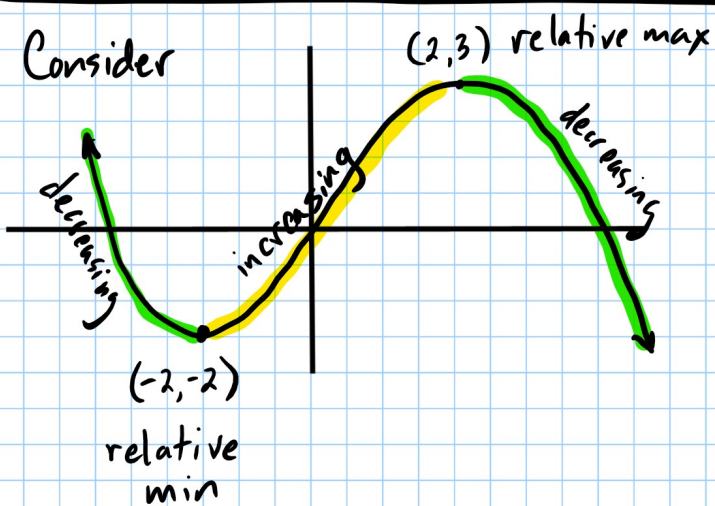
$$R'(p) = -p + 1900 = 0$$

$$p = 1900$$

$$\begin{aligned} R(1900) &= -\frac{1}{2}(1900)^2 + 1900 \cdot 1900 \\ &= \$1,805,000 \end{aligned}$$

Section 3.3 The First Derivative Test

Consider



When f' changes from positive to negative, we have a relative max

When f' changes from negative to positive, we have a relative min

The First Derivative Test

Let c be a critical number of f . [$f'(c)=0$ or where $f'(c)$ is undefined]

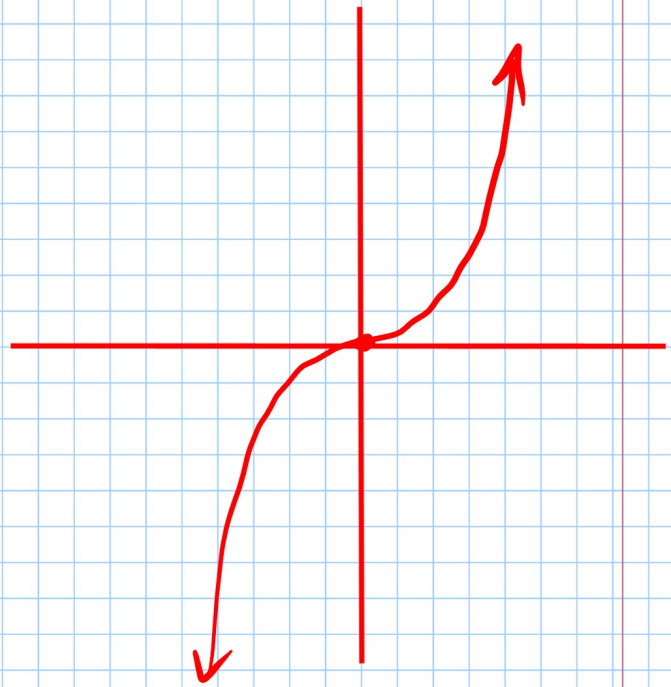
- 1) If f' changes from negative to positive at $x=c$ then $(c, f(c))$ is a relative min.
- 2) If f' changes from positive to negative at $x=c$ then $(c, f(c))$ is a relative max.

There are cases when a critter does not yield a max or min:

ex: $f(x) = x^3$

$$f'(x) = 3x^2 = 0$$

$x = 0$
is a critter



ex: Find the relative extrema of $f(x) = x^4 - 4x^3$

① Find critters:

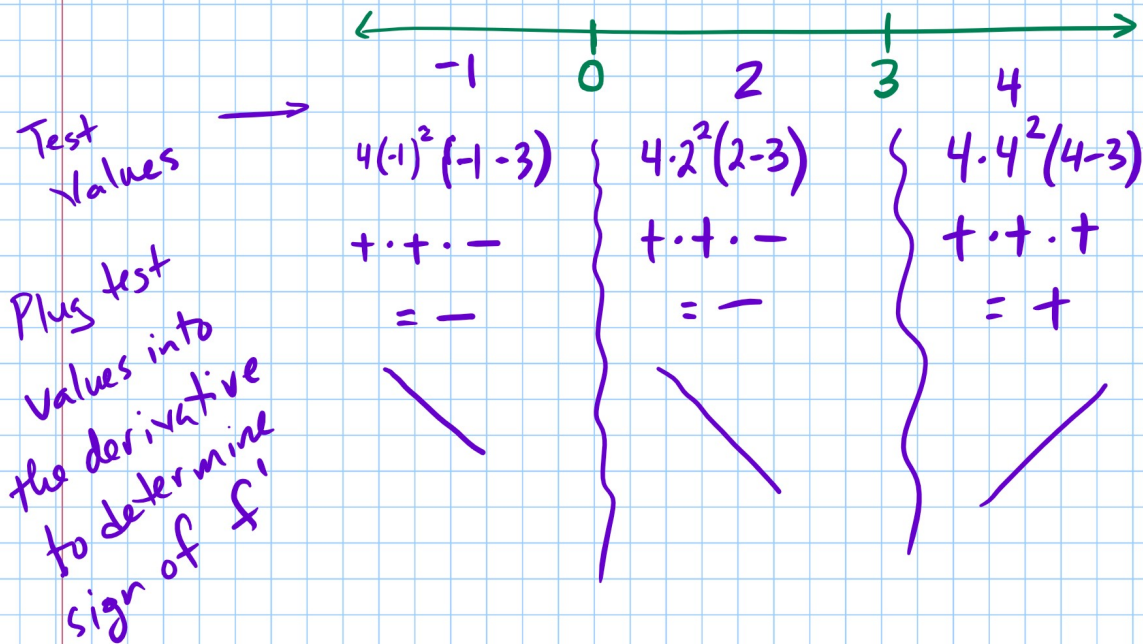
$$f'(x) = 4x^3 - 12x^2 = 0$$

$$4x^2(x - 3) = 0$$

$$4x^2 = 0 \quad x - 3 = 0$$

$$x = 0 \quad x = 3$$

② Use a number line to determine signs of derivative on the intervals determined by the criticalers.



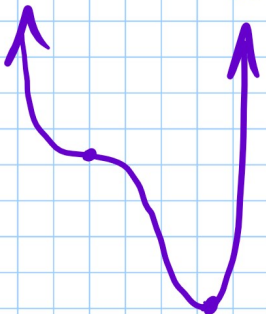
③ Use first derivative to determine maxima and minima

f' does not change sign at $x=0$, so $(0, f(0))$ is not a max or min, but there is a horizontal tangent.

f' changes from - to + at $x=3$ so there is a relative min at $(3, \underline{f(3)}) = (3, -27)$

$$f(3) = 3^4 - 4 \cdot 3^3$$

$$= 81 - 108 = -27$$



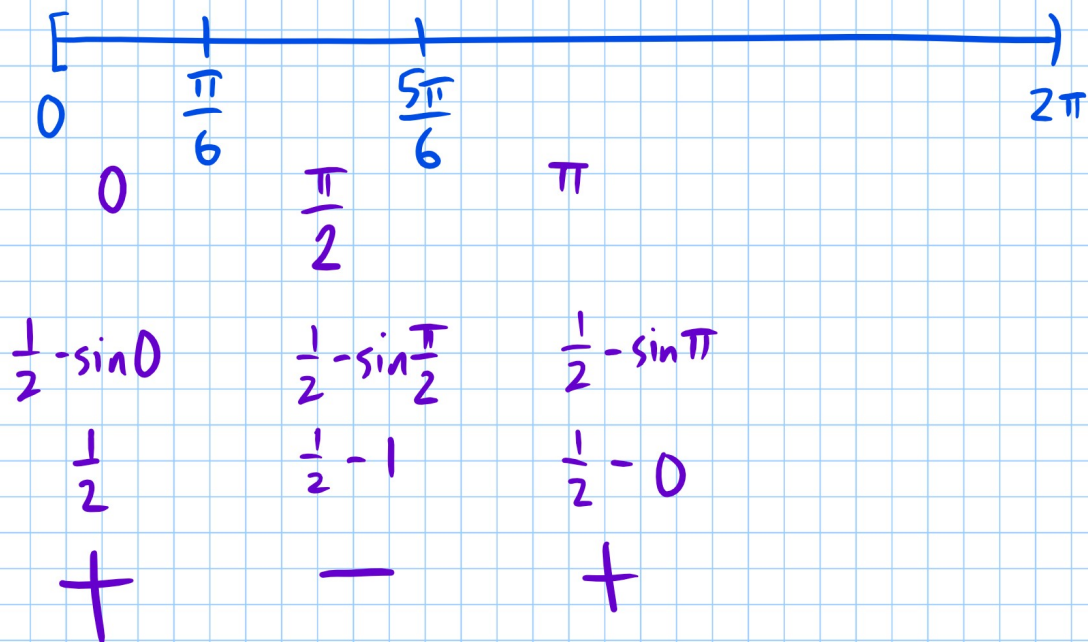
Given ex: $f(x) = \frac{1}{2}x + \cos x$ on $[0, 2\pi)$. Find extrema

$$f'(x) = \frac{1}{2} - \sin x = 0$$

$$-\sin x = -\frac{1}{2}$$

$$\sin x = \frac{1}{2}$$

$$x = \frac{\pi}{6}, \frac{5\pi}{6}$$



relative max at $\left(\frac{\pi}{6}, f\left(\frac{\pi}{6}\right)\right) = \left(\frac{\pi}{6}, 1.13\right)$
relative min at $\left(\frac{5\pi}{6}, f\left(\frac{5\pi}{6}\right)\right) = \left(\frac{5\pi}{6}, 0.44\right)$

p186-187 7, 11, 14, 15, 19, 30, 31, 48, 49, 55